

EXECUTIVE PROFILE



CHARLES C. CORNELIO

President, Retirement Plan Services



Charles C. Cornelio is President of Retirement Plan Services for Lincoln Financial Group, and a member of the company's Senior Management Committee. Cornelio is responsible for the growth and profitability of Lincoln's employer-sponsored retirement plans business and directs the group's product, distribution, service and marketing efforts to ensure Lincoln remains at the forefront of market trends, product evolution and client responsiveness.

Cornelio also has oversight for the Shared Services and Information Technology functions which are critical to the success of Lincoln's retirement plans business, other business lines and the enterprise.

Prior to joining Lincoln Financial, he was Executive Vice President, Shared Services and Chief Legal Officer of Jefferson Pilot Corporation. Cornelio was responsible for Legal, Government Relations, Internal Audit, Technology and the service functions of Jefferson Pilot.

Before joining Jefferson Pilot, Cornelio held several leadership roles in legal and operations at Chubb Life Insurance Company of America, including Chief Administrative Officer. Cornelio was a private practice attorney specializing in mergers and acquisitions before joining the life insurance industry.

Cornelio is a graduate of Boston University School of Law and Tufts University. His industry designations include Fellow, Life Management Institute.

He is an active community leader and serves on the boards of North Carolina A&T University, Greensboro Economic Development Alliance, Greensboro Partnership, Action Greensboro, Businesses for Excellence in Education, and the Weatherspoon Art Museum.

Lincoln Financial Group is the marketing name for Lincoln National Corporation and its affiliates. The Lincoln Financial Group includes such companies as: The Lincoln National Life Insurance Company, Lincoln Life & Annuity Company of New York, Lincoln Financial Advisors Corporation, Lincoln Financial Securities Corporation, Lincoln Financial Distributors, Inc.

www.LincolnFinancial.com