

EXECUTIVE PROFILE



CHARLES C. CORNELIO

President, Defined Contribution



Charles C. Cornelio is President of the Defined Contribution business for Lincoln Financial Group, and a member of the company's Senior Management Committee. Cornelio is responsible for the growth and profitability of Lincoln's defined contribution business and partners closely with Lincoln's manufacturing and distribution platforms to ensure Lincoln remains at the forefront of market trends, product evolution and client responsiveness.

Cornelio also has oversight for the Shared Services and Information Technology functions which are critical to the success of Lincoln's DC business, other business lines and the enterprise.

Prior to joining Lincoln Financial, he was Chief Legal Officer of Jefferson Pilot Corporation. Cornelio was responsible for Legal, Government Relations, Internal Audit, Technology and the service functions of Jefferson Pilot.

Before joining Jefferson Pilot, Cornelio held several leadership roles in legal and operations at Chubb Life Insurance Company of America, including Chief Administrative Officer. Cornelio was a private practice attorney specializing in mergers and acquisitions before joining the life insurance industry.

Cornelio is a graduate of Boston University School of Law and Tufts University. His industry designations include Fellow, Life Management Institute.

He is an active community leader and serves on the boards of North Carolina A&T University, Greensboro Economic Development Alliance, Greensboro Partnership, Action Greensboro, Businesses for Excellence in Education, and the Weatherspoon Art Museum.

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