

## EXECUTIVE PROFILE



### **DENNIS R. GLASS**

*President and Chief Executive Officer  
Lincoln Financial Group*



Dennis R. Glass is president and chief executive officer of Lincoln Financial Group. He serves as a director on the Board of Directors for Lincoln National Corporation. He is also president and serves on the Board of the principal insurance subsidiaries of Lincoln Financial Group.

Glass was president and chief operating officer of Lincoln Financial Group from April 2006 until July 2007. Previously, Glass served as president and chief executive officer of Jefferson Pilot Corporation, which merged with Lincoln Financial in 2006. Prior to joining Jefferson Pilot in 1993, Glass held executive-level finance and investment positions in the insurance and investment industries.

Glass has served as chairman of the Board of the American Council of Life Insurers (ACLI), and currently co-chairs ACLI's Committee on Principal-Based Reserving. Glass has served on other industry boards and has been active in numerous charitable and civic activities.

Glass is an alumnus of the University of Wisconsin-Milwaukee, where he received a bachelor of arts degree in 1971 and a master's degree in business administration in 1973.

Lincoln Financial Group is the marketing name for Lincoln National Corporation and its affiliates. The Lincoln Financial Group includes such companies as: The Lincoln National Life Insurance Company, Lincoln Life & Annuity Company of New York, Lincoln Financial Advisors Corporation, Lincoln Financial Securities Corporation, and Lincoln Financial Distributors, Inc.

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