

AGENDA

Lincoln Financial Group
2017 Conference for Analysts, Investors and Bankers
Thursday, November 16, 2017
Lincoln Financial Field — Philadelphia, PA

Time	Event
9:00 a.m.	<p>Welcome Chris Giovanni Senior Vice President, Head of Investor Relations</p> <p>Strategic overview Dennis Glass President and Chief Executive Officer</p> <p>Distribution Will Fuller President, Annuity Solutions, Lincoln Financial Distributors and Lincoln Financial Network</p> <p>Group Protection Dick Mucci President, Group Protection</p> <p>Q&A</p>
10:25 a.m.	Break
10:40 a.m.	<p>Life Insurance Randy Freitag Executive Vice President, Chief Financial Officer and Head of Individual Life Mike Burns Senior Vice President, Head of Life Solutions</p> <p>Retirement Plan Services Jamie Ohl President, Retirement Plan Services</p> <p>Annuities Will Fuller President, Annuity Solutions, Lincoln Financial Distributors and Lincoln Financial Network Brian Kroll Senior Vice President, Head of Annuity Solutions</p> <p>Q&A</p>
11:55 a.m.	Lunch
12:35 p.m.	<p>Investment Portfolio Ellen Cooper Executive Vice President, Chief Investment Officer</p> <p>Financial overview Randy Freitag Executive Vice President, Chief Financial Officer and Head of Individual Life</p> <p>Q&A</p>